

RFP 2025-01 E-Rate School Replacement Switches

Vendor	Business Communications Inc	Recommended TekLink, Inc dba C Spire Business	Endeavor IT	Office Management Systems, I Logista
Location	Ridgeland, MS	Ridgeland, MS	Starkville, MS	Madison, MS and Columbus,
Abbreviation	BCI	TekLinks	Endeavor IT	Logista
Combined Proposal Total Cost	1,289,528.17\$	1,115,022.77\$	1,174,990.60\$	1,481,423.8
Alternate Proposal Total Cost	1,315,969.28\$	1,128,688.38	None	\$ 940,176.8

Note Per Erate regulations, all school districts must complete the RFP process to access the federal Erate funds. Regulation proposals for specific equipment or services but must also accept proposals for equivalent technology.

The District received one lower cost proposal for an equivalent technology from Office Management Systems, Inc. dba Logista. The submitter did not include the required documentation and specifications for the proposed alternate for the committee to verify if the technology was equivalent. The IDF switch model requested by the District in the RFP is a Cisco Meraki C9300-48P-M. An equivalent/alternate switch proposed by